

COMPLETED SEARCH

VP of Corporate Finance

U.S. Subsidiary of a Bermuda-Based Global Insurance Organization



The Situation

- US-based international subsidiary of a Bermuda-based, global insurance organization.
- Finance team is made up of seasoned professionals who are highly credentialed and have deep P&C insurance expertise.
- The entire finance team supports the business planning process.
- Associates, managers, and executives see the big picture and get involved in more than what is typical at a much larger carrier.
- The role offered strong opportunities for career and relationship development.
- The VP of Corporate Finance was transitioning to the parent company in Bermuda, and no succession plan was in place.

The Challenge

- The carrier was anticipating growth, and the successor needed to be able to support that growth.
- The successor needed a combination of Big-4/private background backed up with finance experience from a similarly sized P&C insurance carrier.

The Approach

- ARExecutiveSearch used a multi-point approach and narrowed the initial pool of 37 candidates down to five.
- A short slate was presented to the client.
- Four of the five candidates were placed into the interview process.
- Two candidates were invited back for a final round.

37

CANDIDATES EVALUATED

5

FINALIST SLATE

2

FINAL ROUND CANDIDATES

4

DAYS TO OFFER

WHY ARExecutiveSearch

- A strong track record of successful placements within the P&C insurance industry.
- A deep, specialized practice area focused on insurance finance and accounting talent.
- Proven ability to identify successor candidates for succession-critical roles.

The Choice

- A number of search firms were interviewed for the assignment, and ARExecutiveSearch was selected based on its track record and deep insurance practice area expertise.

The Selection

- The top candidate was selected after the final round of interviews.
- Salary negotiations were wrapped up in four days.
- Acceptance and start date were set.

THE RESULT

- The new VP of Corporate Finance started and is now supporting the carrier's continued growth.
- The transition to the parent company in Bermuda was completed smoothly, with a strong successor in place.

Another successfully completed search.

Another successfully completed search. **John Moskonas, President** | jmoskonas@theargrp.com | 973.271.7684 | www.theargrp.com

The AR Group is a high-quality Accounting, Finance and Actuarial Talent Search Company for the Insurance Industry. We take pride in working with candidates who have industry and Big-4 experience from some of the best carriers in the market. [See our successful placements.](#)